

We build strength, stability, and self-reliance through shelter.

# Impact Report

FISCAL YEAR 2024





Since 1988, Sandhills Habitat has relied on the kindness of over 10,000 supporters to help serve over 1,000 families. Across Moore, Richmond, and Hoke Counties, we have provided an opportunity for affordable home ownership and generational wealth building through our model of "a hand up, not a handout."

Because of your support, we will dedicate five homes on Page Cunningham Road, a new neighborhood named after two hardcore volunteers who have each served over 5,000 hours to build affordable homes.

Whether through our ReStore, participation in our volunteer-led special events, or your response to our growing impact, your generous support makes a significant difference in the lives of families. Your collective contributions are helping us build a future where everyone can access safe and affordable housing. We are fostering a spirit of collaboration and inclusiveness that uplifts our entire community and ensures everyone is treated with dignity and respect.

Thank you for building with us!

Almie N. Fraley

Amie N. Fraley, Executive Director afraley@sandhillshabitat.org







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## Sandhills Station

"Habitat is taking a bold initiative with the development of Sandhills Station"

Tom Pashley President, Pinehurst Resort

Over the past year, we have significantly progressed in Sandhills Station, a 103-acre planned development. Sandhills Station will serve as our first mixed-income, mixed-use neighborhood, addressing various housing needs. We are grateful for the many partners in this effort, most of whom have donated some or all of their time and resources.

While Habitat cannot build for families earning more than 80% of our county's median income, we are excited to carve out space on this campus to allow some great partners to step up and assist. If you would like to be part of our community's effort to provide affordable housing solutions to some of our most hardworking employees, don't hesitate to get in touch with us – it's going to be a fantastic journey, and we would love to have you with us!



**Perimeter Buffers** 

Single-family Detached Homes (rear parking)

Single-family Detached Homes (front parking)

**Pocket Parks** 

**Community Park** 

Stormwater Management (typical)

Single-family Attached Homes (front or rear Parking)

**Aberdeen Well Site** 

Existing Single-family Home (to be subdivided and sold)

Retail Parcel

**Retail Center** 

Office

**Multi-family Homes** 

Medical/Educational



## **ReStore**®

## Donated Items Become Someone Else's Treasure

Our ReStore offers a wide range of new and gently used home furnishings, appliances, clothing, and building materials donated by the community and has free pick-ups. By shopping at our ReStore, you will save money and support our mission to build affordable housing for local families who do not qualify for traditional mortgages.

### \$1.4 million in Sales

**Top Sellers** 

Furniture & Appliances	\$375,288
Home Decor	\$194,527
Clothing	\$163,561
Hardware	\$110,316
Art	\$55,339
Fahric /Linens	\$44,062







# Hoke

\$1049 monthly \*

**Fair Market Rent:** 

FMR has increased 20% in the last year and 41% in the last five years.

Evelyn is an active member of the Hoke County Senior Center and has one son, two granddaughters, and one great-granddaughter. She was happy to have a new HVAC unit from Air-Rich Heating and Cooling. A new ramp and deck by Habitat allowed her to keep up with her family.

## Sandhills Habitat is committed to safe, affordable housing in Hoke County

Sandhills Habitat proudly invested over \$350,000 in Hoke last year, making significant strides toward providing affordable housing for our community. However, the impact of our efforts is directly tied to the generosity and support of individuals like you. Our ability to secure grant funding relies heavily on the spirit of community activism and your commitment to investing in your neighbors. By working together, we can amplify these contributions and create lasting change.

\* North Carolina Housing Coalition

Number of Houses

Number of Repairs 10

Total Grant Dollars \$150,00

Habitat Expenses \$350,000



# Richmond

#### \$856 monthly\*

**Fair Market Rent:** 

FMR has increased 11% in the last year and 26% in the last five years.



#### Local partnerships bring outside support to Richmond County

Our Aging In Place program helps to preserve affordable housing in Richmond County. Candidates for this program own their own homes and are elderly or disabled. This year, Habitat for Humanity of the NC Sandhills will invest over \$250,000 in the county for critical repairs such as roof replacements and wheelchair ramps and an estimated \$600,000 on new home construction. Grants and forgivable loans from outside our community financially support the majority of repairs but require local funding and support as leverage.

Thank you to Dr. Wanda Wall Spivey for her leadership in a local effort to inspire local female entrepreneurs in the Leak St. community with a grant made possible through Habitat for Humanity.

\* North Carolina Housing Coalition



Number of Repairs 20

Total Grant Funding \$250,00

Habitat Expenses \$850,000



Ms. Maxine Terry, resides in Rockingham. She is living with disabilities and applied to replace her failed 3-tab shingles and was approved with our Housing Preservation Grant (HPG). She resides in her family's home, which she inherited.







Our 2024 gala helped build the homes of two local employees. When housing costs become too high, they take an incredible toll on families and the entire community.

We believe those who make this community a great place to live should also have affordable housing options. Our gala, with its various sponsorship and ticket levels, is an excellent way to make an enormous financial impact in our community while providing an evening you will remember for years.

Experience the energy of Habitat at our Annual Spring Gala, our signature event held at the picturesque Pinehurst Country Club on Saturday, April 26, 2025. The evening begins with a delightful sponsor's reception on the veranda, offering stunning views of Pinehurst #2. As we gather to enjoy a delicious dinner and an exhilarating live auction, we celebrate the incredible generosity of our donors who foster the growth of our mission.

Sponsorship opportunities for 2025 are available at habitatgala.org, and tickets will be on sale starting February 1st.

In 2024, we proudly partnered with Veteran Teanna Davis, a remarkable 27-year-old from Rockingham, NC. Teanna embodies the spirit of perseverance and resilience, balancing a full-time daycare position, a part-time role at Walmart, and the Army Reserves. Her experience highlights the importance of inclusivity and support for families in need, reminding us that we can build a brighter future together.



Habitat is honored to partner with our local veteran community to provide home ownership and critical home repair opportunities. We work closely with local veteran posts and other organizations to identify individuals who may need a new home or a repair to their existing home. If you know of a veteran in need, please get in touch with us or direct them to our website. We are grateful to have the chance to thank these service members for their sacrifice through our work.







In 2024 the Women Build Committee held the 3rd Annual "Drive it Home" golf fundraising event to sponsor Madira's home in Addor. They exceeded their sponsorship goals. Madira will purchase her home with a guaranteed affordable mortgage.

Our next golf tournament at Forest Creek will be Monday, July 14th, 2025! Save the date!

Women Build empowers women to help families build strength, stability, and independence. Our Women Build events provide the opportunity for women to take a **proactive** step in serving their communities.

This fall marks a momentous occasion as we come together to raise the walls for Madira in Addor, making them the first residents of the Bright Meadows Community. Bright Meadows will foster a sense of belonging for all twelve families with whom we partner.

Our Apostles Build Committee leads a build every year with the help of the faith community. Together, we break down barriers while building walls by partnering with people from different backgrounds with a common cause.

The Apostles Build sponsored Shante's home. St. Joseph of the Pines hosted a major fundraising event this summer. We were able to reconnect with longtime volunteers we hadn't seen in years!



This build is a partnership that allows twelve individual churches (or coalitions of churches) to join together to fully sponsor and build a house for a local family.

Join us throughout the year for our monthly Faith Relations meeting to learn how your church can get involved.





#### Impact at a Glance

July 2023 — June 2024

## Revenue

52% \$3,215,495

Houses sold, Aging in Place repaired and financed

35% \$2,126,546

Contributions and Grants\*

13% \$812,587

ReStore Net Income

\$6,154,628 Total Revenue

## **Expense**

58% \$2,822,788

**New Construction** 

21% \$1,046,727

Financing Affordable Mortgages

14% \$327,168

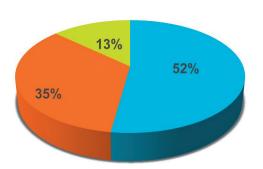
Aging in Place Repairs

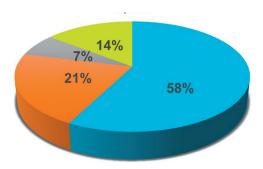
7% \$707,952

Administrative, Depreciation & Fundraising

\$4,904,635 Total Expenses

We can leverage your donations to apply for grants that require community participation.



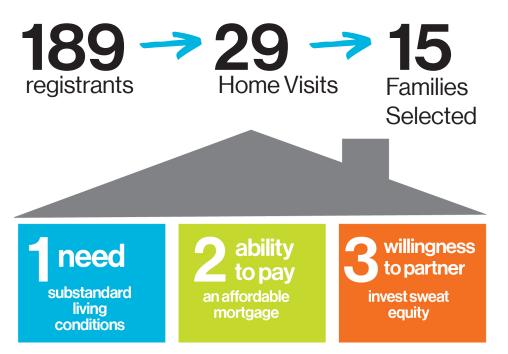


Financial partnership from our home buyers and repair partners means that we are able to invest all of our fundraising dollars into local home construction and repair.

<sup>\*</sup> includes NCDOT compensation related to NC 5 Expansion

## **Applicant Data**

The growing need for affordable housing was evident in this year's homeowner application session. Nearly 200 families submitted full applications seeking an affordable home. We accepted 15 of these families to begin their homeownership journeys with us this year.



Sandhills Habitat works with people making between 30% and 80% of the area median income to build and purchase homes with affordable mortgages. These homebuyers come from many different walks of life, but they share the dream of owning a home. We partner with homebuyers based on financial qualifications and need for housing and do not discriminate based on an applicant's race, color, sex, sexual orientation, national origin, age, religion, or handicap. We understand that the journey to owning a home can be overwhelming. We thoughtfully guide applicants through the process - from learning about personal finances, mortgages, maintenance, and much more. Our path to homeownership is an in-depth process that requires hard work, time, and dedication.

## From our Homebuyer Selection Team

The cost of buying or renting a home has dramatically increased in Moore, Richmond, and Hoke counties. Habitat housing is needed now, even more than in past years. A home is so much more than shelter; it affects a family's well-being and mental stability for generations. We accepted applications for new homes, and visited families this fall as we seek to place homeowners in 15 new homes this year. We urge you to volunteer for the Homebuyer Selection Committee next year!







Carolyn's daughter, Donna learned through her church about Habitat's repair program. She promptly filled out the application for a ramp to ease mobility challenges getting her mother to and from doctors appointments. Once approved, a site visit was conducted, permits pulled, and before long a ramp was built allowing Mrs. Buchan to navigate from her porch to her car.

Sandhills Habitat is making a profound difference in our community by helping elderly homeowners and individuals with disabilities to maintain their homes with dignity through the Aging in Place Program. This initiative not only helps those age 62 and older or with documented physical disabilities reclaim their living spaces, but it also fosters a sense of pride and belonging. By addressing essential repairs and modifications, the program ensures that these valued members of our community can age in place safely and comfortably, surrounded by the support and respect they deserve.



Seeking to put God's love into action, Habitat for Humanity brings people together to build homes, communities and hope.

## **Homeowner Success Story**

Regina Ray paid off her loan in February of 2024. She became a Habitat homeowner on December 22, 2004, following a dedication of her West End home on December 20. What a nice Christmas present! When she applied for her home in 2003, Regina was raising her 13-month-old baby girl and 5-year-old son. Today, her daughter has a baby girl, and her son has a baby boy, so Regina is blessed with grandchildren.

Regina says that her house has been a true blessing for her family. When asked what stood out about building her home, she said the day she and her family went to work on it and found people from so many different churches in Seven Lakes working on it. They were singing, crying, and building all at once. She believes that to receive such a blessing, one must accept the help offered and "Go for it."

Regina worked for over 31 years at Sandhills Farm Life School. We all appreciate her help in caring for our children there.

Our homeowners have a great record of paying off their mortgages. To date, 60 have completely paid that obligation.









## HOME BUILDERS BLATZ 24

"What a great cause and pleasure to work with other building industry professionals to help another family realize the beauty of home ownership!"

~ Guy McGraw McGraw Electric



"So thankful for the opportunity to come together with other members in our community & home builder organizations to assist with the build for a family vetted through Habitat. What a true blessing to give back to the community."

~ Jeremy Lowder Premiere Plumbing

"Habitat and Farrah Newman have been fantastic to work with, and we had a good time doing it. It is a lot of fun."

> ~ Brian Kennedy Builder's First Source





Builders Blitz benefits Habitat homeowners and deepens ties within the homebuilding community. By collaborating with other builders in their area, connecting with subcontractors, and incorporating other corporate sponsors who share our values, homebuilders strengthen their relationships within their community. Through Builders Blitz, the homebuilding industry can come together to further impact the communities they serve.

## **Golden Hammer Society**

Golden Hammer Society Members are individuals who have cumulatively donated over \$30,000 to Habitat's mission during its past 36 years of building. Initially, this represented the cost to build one of our homes. Although costs have increased over time, this still represents a significant investment in the hand up model. Their investment has led the way in affordable housing in the Sandhills. Habitat is excited to recognize their dedication to creating safe and affordable housing for hardworking families.

Each year at our annual gala, we will induct our newest Golden Hammer members. We hope you will consider joining this dedicated group of Habitat supporters to further the mission of building homes, communities, and hope for the hardworking families of the Sandhills!

Lee Jr. and Ellen Airs Robert and Elaine Baillie Tom & Kathy Beddow Jeff and Kay Beran Al & Patty Beranek Richard and Nancy Blum William and Patsy Bonsal Louis and Sally Brown

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Gwendolyn E. Zimmerman



\*Bold denotes new member.

### **Thank You for Your Generosity**

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## **Looking Forward**

As we head into 2025, we are excited about many potential projects that will bring our community together in ways we have never seen. The partnership is key to our success at Habitat of the NC Sandhills. We believe collaboration with our municipalities, other nonprofits, and community members will allow us to better care for our local workforce.

Our vision is a community in which local employees can also live affordably. As the Sandhills continue to grow and thrive, we want to ensure that we support and value every level of our workforce, beginning with the opportunity to build family stability and generational wealth through home ownership.

Our advocacy efforts focus on policy reform to remove systemic barriers preventing low-income and historically under served families from accessing adequate, affordable shelter.



Stay tuned, or better yet, reach out and hear more about some of these innovative projects on the horizon – perhaps you will be a perfect fit for one of these efforts!

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